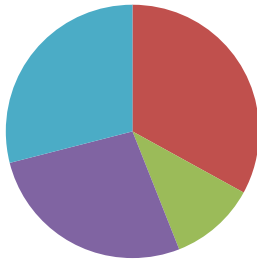


Potomac Valley Swimming Treasurer's Report 15-Oct-2017

Financial Performance

The following provides a summary level view of the allocation and performance of our assets as of 30-Sep-2017. Since last quarter's report, we have bettered our position in most asset categories and continue to report that our investment strategy has allowed for overall steady growth. We will meeting with our investment advisor in December to discuss our portfolio, the current strategy and any changes that may be necessary.

ASSET ALLOCATION SUMMARY



RBC Insured Deposits	
US equities	
International equities	
Taxable fixed income	
Mixed assets	
Current account value	

CURRENT VALUE	PERCENT	Growth since last period
\$ 78.51	0%	-
\$ 80,325.97	33%	42%
\$ 28,031.09	12%	4%
\$ 63,541.11	26%	-6%
\$ 70,462.60	29%	7%
\$ 242,439.28	100%	

Investment Objective - **Balanced Growth**
Risk Tolerance - **Low Risk**

Our General Operating Account (GOA), Restricted Operating Account (ROA) and Special Accounts are currently housed in the Wells Fargo Bank. We are reviewing our current arrangements along with benefits and features to ensure we have the optimum arrangement with Wells Fargo. Additionally, we have a non-profit 501 (c) (3) PayPal Account and continue to look for additional cost-effective opportunities for use of PayPal as a means to expedite processing of our various transactions.

Budget Performance and Projection

Our 2016-2017 budget has been through an initial year-end closeout. Some additional items are still to be reconciled along with any adjustments recommended by SarfinoANDRhoades, LLC following their financial review which is in progress. A few notes are as follows:

- The surplus for the year is \$20,561 compared to a budgeted deficit of \$36,400 and a projected deficit of \$18,200.
- The reserve ratio at the end of the year is 76% compared to 71% the previous year.
- Financial income was up \$20,390 due to favorable performance of PVS's RBC Mutual Funds priced assets. This gain is unrealized appreciation in the value of equity & bond fund securities.
- Of the \$25,000 budgeted for the purchase of new capitalized equipment \$8,688 was spent.

Potomac Valley Swimming

Treasurer's Report

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- A prior year adjustment was made to eliminate the over-accrual of Olympic Trials Athlete Travel Stipends in the 2015-2016 fiscal year. This adjustment increased net income for 2015-2016 by \$4,000 and reduced net income for 2016-2017 by a similar amount.
- Other minor adjustments were made to receivables and payables based on new information that became known after the 2016-2017 preliminary financial statements were issued.

Audits

Potomac Valley Swimming has engaged an independent accounting firm SarfinoANDRhoades, LLP to review and assess our financial statements and position. The engagement launched on 2-Oct and is scheduled to complete by mid November. The review involves applying analytical procedures to assess our financial data and includes inquiries into the management of our LSC. We anticipate the results of this review to be provided to the organization in December.

Policies, Procedures & Organization

We have made a change in our Controller position, relocating the position/role back to the DMV area. John Ertter will be completing his assignment with PVS as of 17-November. We are working on tech transferring roles & responsibilities and assessing systems, tools, and management reports focusing on automating processes and creating further efficiencies.

Potomac Valley Swimming is currently reviewing and redlining its financial and administrative policies and procedures. We are looking at several areas where we have the potential to streamline and create efficiencies, specifically with respect to the timing of receivables and payables.

Respectfully submitted,



Ellen Colket
Treasurer
Potomac Valley Swimming
15-Oct -2017